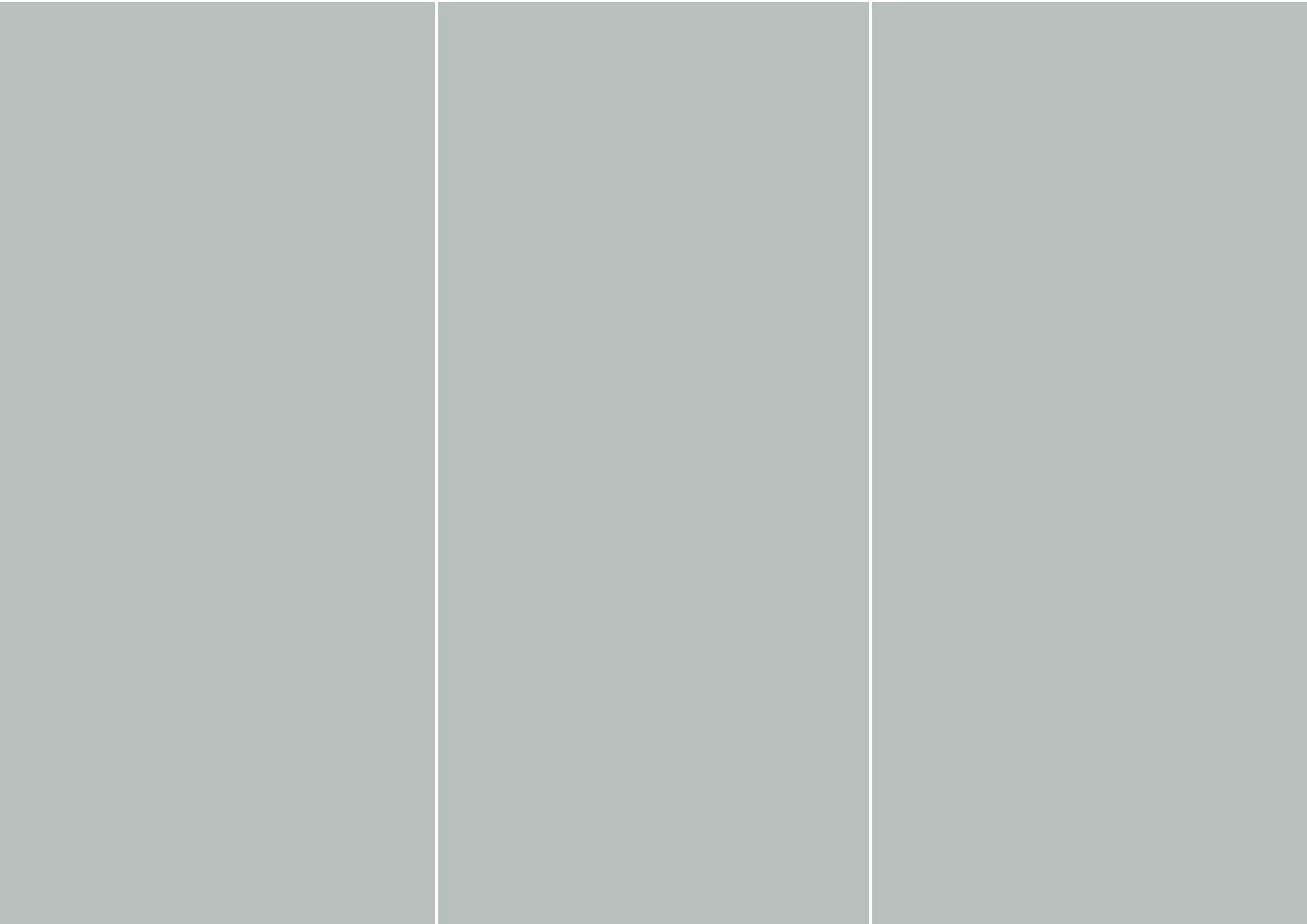


Pharmaceutical Distribution Brochure





COMPANY PROFILE

Specialising in pharmaceutical distribution, Blackstone Logistics offers a managed supply chain solution to the healthcare industry.

Operating in both the pre-wholesale and wholesale sectors, Blackstone Logistics offers the full range of services along the supply chain. Our core functions include the provision and management of:

- warehousing
- inventory control
- order processing
- nationwide distribution

“Our objective is to deliver a managed supply chain as efficiently and cost effectively as possible”

Encompassing multi-disciplinary services Blackstone Logistics provides a single point of contact and a single point of accountability to our clients, for each service across the supply chain - from start to finish.

The broad range of products handled vary from OTC pharmaceuticals and medical devices to controlled drugs.

As we focus exclusively on supply chain management, our objectives are aligned with our clients. That objective is to deliver a managed supply chain as efficiently and cost effectively as possible.

Blackstone Logistics is committed to a policy of continuous improvement to achieve a level of excellence within every aspect of our business. As a pharmaceutical distributor we report directly to our clients to help define, shape and monitor the supply chain.

WAREHOUSING

The warehousing facilities utilized by Blackstone Logistics are of the highest industry standards. Through a number of

strategic partnerships Blackstone Logistics has direct access to in excess of 100,000 sq ft of warehousing that has been approved by the Irish Medicines Board [IMB] for the storage of medicinal products. All of this pharmaceutical warehousing is fitted with high-bay narrow-aisle racking, and subject to strict temperature controls, dependant on customer's requirements.

The following are some of the characteristics of our IMB approved warehouses:

- heating & cooling systems
- real time temperature monitoring system
- restricted access systems
- pest control systems
- caged areas for quarantined product
- seasonal temperature mapping
- implementation of an SOP program
- implementation of good distribution practice
- strict re-call procedures
- comprehensive housekeeping system

“Blackstone Logistics has direct access to in excess of 100,000 sq ft of warehousing that has been approved by the IMB”

INVENTORY CONTROL / ORDER PROCESSING

Blackstone Logistics manages inventory control and order processing through the use of a sophisticated web-based Warehouse Management System [WMS]. The WMS provides the functions for warehouse operations, including physical inventory, shipping, receiving, and picking, as well as management features such as queries, reporting and barcode labeling.

As the WMS is web-based, the client, through a secure internet connection can access live stock inventory data. In addition the client can order stock, raise inventory reports, view dockets and generate management reports.

The WMS solution also offers greater efficiency and accuracy to Blackstone Logistics, through

- enhanced customer service
- increased control over stock movement
- greater accuracy: real-time verification eliminates errors
- improved management and control: strong planning and monitoring capabilities
- reduced paperwork and administration
- reduce Item picking time: from customer notification for shipping to delivery
- increased visibility, with all reports, dockets and invoices generated electronically and automatically emailed

FULFILMENT

At Blackstone Logistics we offer a wide variety of fulfilment services. They include:

Order Processing

- by phone, fax, e-mail and secure web
- invoicing and payment collection

Order Fulfilment

- pick & pack
- order consolidation

Value Added Services

- sourcing services
- product re-work
- labeling
- packaging
- quality control

“We strive to ensure that all products are delivered in the most cost effective and timely manner”

DISTRIBUTION

Blackstone Logistics provides a flexible range of distribution solutions to precisely meet the exact business needs of our clients. In managing the distribution we will strive to ensure that all products are delivered in the most cost effective and timely manner.

In dealing with the various client requirements Blackstone Logistics offers a range of distribution channels including:

- express parcel delivery
- pallet distribution networks
- contract haulage

Electronic track and trace and proof of deliveries are provided for every order dispatched.





OUR VALUES

Cost

Blackstone Logistics will guarantee to offer the most competitive IMB approved warehousing rates in Ireland. Likewise through efficient resource management we aim to provide our other services at similarly competitive rates.

Our pricing allows our clients to move to a variable cost model. All our price triggers are variable, such as per pallet stored or per order dispatched, thus eliminating fixed costs to maximize client value.

Quality

Our management systems ensure that clients' requirements are met and that this can be demonstrated in each area of our service. The principal aim of our Quality Policy is one of continuous improvement. Each of the companies processes are monitored and proactive efforts are made to improve on the systems and procedures in place. We will guarantee that every effort will be made to rectify and resolve issues that arise during the course of a contract.

Blackstone Logistics adheres to Key Performance Indicators (KPI's) for all customers. Measurable indicators of quality are compiled and detailed in weekly / monthly management reports provided to the client.

Health & Safety

Health & Safety is a fundamental and core management responsibility at all levels in our business. The company provides ongoing training in health and safety matters to all employees. We also ensure that all legal requirements are identified and adopted as our minimum acceptable performance standards. To ensure that our policy is implemented and remains appropriate and effective the company carries out periodic audits and reviews of its health and safety system and performance.

“Blackstone Logistics will guarantee to offer the most competitive IMB approved warehousing rates in Ireland”

Blackstone Logistics

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